

Script and Tips

go-for- **GOLD**

Hey guys, I need a favor!

I just got this air purifier for my house and I know you may not need one, but I do! If you just let me show you the purifier, then I can get mine for free!

Seriously, you don't have to buy anything. I get credit if you just take a look. We watched the same thing, that you are going to do for me! It's really cool and the people are really great. Plus, you will be totally comfortable because I'll be there too, and we can hang out afterwards!

Best part is, you will get a free \$200 room purifier just for helping me out! It only takes a couple hours of your time and it really helps me out!

Great, so are you both available _____ or _____ so we can come by and show you? All I need is a date and time that both you and husband/wife will be there. I have a deadline so sometime soon would be great!

Thank you so much for your help, next time you need a favor I'll help you! I will call you the night before to remind you I am coming over!

Do's and Dont's

start with a list

ask them just to _____ . We'll do the rest!

tell them that they receive a _____ for watching

explain that they are really helping you and that you will be there too

_____ text, email, facebook when scheduling. Phone or in person have the best results!

_____ call our system a _____ It's an air purifier! If the prices are brought up mention the program that you are doing